



Company Profile

ENTITY: *Telecom International LLC (TI)*, a Commonwealth of Virginia Company
DUNS: 08-012-8625
CAGE: 7K5S4
NAICS: 517410 – Satellite Communications
GSA SCH: Contract Number 47QTCA180D0034/GS-35F-114HA (CLIN 132-54)

Who is TI:

Telecom International (TI) is a second-generation value-added space segment service company that was originally established in 1990 to obtain host nation agreements for satellite operators and optimize bandwidth requirements for defense contractors. TI has maintained this original focus and has become a small business expert in the evaluation, optimization, procurement, resell and management of space segment.

What We Do:

TI specializes in conceptual, budgetary, engineering, and procurement phases of satellite communication bandwidth contracting offering the following services:

- Detailed evaluation of all satcom equipment to ensure accurate, predictable and repeatable link analyses for reliable planning
- Comprehensive orbital surveys to identify all satellite options based on equipment performance, geographic location, facility infrastructure, etc
- Collaboration with satellite operators to identify supportable options that optimize satellite attributes while monitoring availability and contention
- Design for the inclusion of commercial teleport services when geography, infrastructure or satellite limits require downlinking/colocation/terrestrial connectivity to optimize links
- Expertise in design/optimization of systems in C, Ku, Ka, and X band for voice, data and video communication via connectivity between land, maritime and aero earth terminals
- Application and management of terminal registrations, frequency clearances, landing right approvals, and host nation agreements globally as applicable
- Provide 24/7 technical and customer support to ensure minimal disruption of communications to mission objectives

Why TI:

TI prides itself in being considered an extension of its customers technical and purchasing groups through a very hands-on, mission-oriented, responsive approach with many differentiators including:

- Quick-response procurement of full-time and occasional use bandwidth
- Options for bandwidth portability allowing contracts to follow missions
- Evaluations to allow for redundant solutions in case of unforeseen events
- Flexible contract terms that can offer period of performance and payment options
- Opportunities for risk abatement through free testing and other means prior to contracting
- Highest level of troubleshooting management and NOC engagement to minimize mission downtime